



ALL PROCESSES.
ALL MARKETS.
ALL AROUND THE WORLD.



Conair is the world's leading producer of auxiliary equipment for plastics processing. We make and market over 450 different products, including resin-drying systems, blenders, feeders and material-conveying systems, temperature-control equipment and granulators. Extrusion solutions include gravimetric control systems, film and sheet scrap-reclaim systems and downstream equipment for pipe and profile extrusion. Conair is also a leader in plastics process integration. We engineer and install complete manufacturing systems across the entire spectrum of auxiliary equipment and plastics processes, from injection molding to extrusion, blow molding, thermoforming, rotomolding and compounding. We also have specialized expertise to serve customers in key end-markets, including packaging, medical, transportation, building and construction, and many others.

A History of Growth

Conair was founded in 1956 by small-town entrepreneur John Reib. He was one of the first in the plastics industry to recognize the need to automate the material-handling process and worked on ways to increase yields for injection molders and extruders everywhere. The company was soon the dominant name in the auxiliary equipment market and remained that way when the company was bought by GWH Holdings Company in 1986. At that time Conair consisted of a plant and headquarters in Franklin, PA – where bulk systems, material handling and conditioning equipment, water equipment, and reclaim systems were manufactured – and the Jetro division in Bay City, MI, which manufactured pelletizers, granulators and robots.



During this time, Conair was also expanding globally by joining forces with Churchill, a manufacturer of liquid temperature-control units in the United Kingdom. Later, Churchill evolved into Conair Europe. To serve the Far East, Conair Pacific was formed in Singapore. Conair Mexicana was established to serve Mexico, Central America, and South America.

In 1997, all these separate divisions were at once merged into a single, powerful organization with corporate offices and technical center near Pittsburgh, PA. Manufacturing, service, parts, and post-sale support were consolidated into a 120,000-sq-ft manufacturing facility in Franklin, PA. In 2008, Conair acquired Michigan Plastics Machinery, a downstream extrusion equipment manufacturer and has since moved it to a 50,000-sq-ft plant in Pinconning, MI, which is dedicated solely to making extrusion products.

During this same time period, more and more U.S. processors began looking beyond our own borders for new markets and Conair moved right along with them. In 2007, the Company formed a joint venture – Nu-Vu Conair Pvt. Ltd – to build equipment in Ahmedabad (Gujarat), India. The JV moved into a new 45,500-sq-ft plant this year. Also in 2008, Conair opened a factory in Shanghai, China. These off-shore manufacturing and service operations were not established for the purpose of cutting the cost of equipment imported to and sold in North America. Quite the contrary – all of the equipment sold here (and much of what is sold overseas) is built in the USA. Conair's activities in India and China are focused solely on serving customers who operate in those countries themselves.

Conair Today

Recent years have brought dramatic changes in the global plastics industry and Conair has grown leaner and stronger. As our customers have been rethinking and retooling their businesses, Conair has been changing as well, virtually reinventing some of the most basic, workhorse products in plastics processing. As processors focused on major end-markets like PET bottles, precision medical tubing and flexible packaging, Conair developed new equipment solutions tailored to their unique requirements. These included:

- a desiccant-wheel dryer that is more compact, more energy efficient and easier to operate and maintain than even Conair's ground-breaking Carousel drying concept;
- the EnergySmart drying system, which provides an unprecedented volume of information about the process as well as control technology to fine-tune the system for optimum drying and minimum energy consumption;
- downstream extrusion equipment specially designed to meet the process-repeatability and -verification needs of companies making ultra-small-diameter heart and brain catheter tubing;
- extrusion line-control systems that give the makers of formed sheet and film packaging more control over material throughput and equipment operation, saving them hundreds of thousands of dollars each year.

Today, from Indiana to India, from Frankfurt, Germany, to Frankfurt, Kentucky, Guaymas, Mexico, to Guangzhou, China – in fact, in all of those places – Conair is there; understanding the industries and markets in which our customers compete and anticipating their needs. Conair provides not only equipment that does what it was designed to do, but also knowledge and technology that helps processors solve problems, save energy, cut waste and operate profitably in a complex global plastics industry.

